

Customer PROFILE

FOLX Health



FOLX Health is the first digital healthcare service provider designed by and for the medical needs of the LGBTQIA+ community.

Demographics

INDUSTRY Medical

HEADQUARTERS Boston, MA

FOUNDED 2020

EMPLOYEES 75

EXISTING ERP QuickBooks

OTHER SYSTEMS Ramp, Stripe, Athena, Seguoia, JPM Chase, HSBC, US Bank

Sales Teams

NETSUITE Michael Orlando, Alex Warren

CARAVEL Caila Cohen, Corey Ruane, Rob Cupka

NetSuite Solution

NETSUITE SuiteSuccess Software STD

MODULES Record to Report, Procure to Pay, Order to Cash, NetSuite Planning and Budgeting

INTERFACES Banking, Ramp, Sequoia, Athena, Stripe

Implementation

TIMELINE 3 months

METHODOLOGY SuiteSuccess + Optimization

APPROACH FOLX Health will deploy NetSuite in a single-phase with core functionality going live in month 3 and integrating to various 3rd party systems in phase 1.







