

# **Customer PROFILE**

# **DirectBooks**



DirectBooks leverages its technology expertise and the market knowledge of its participants to optimize the communications process for primary issuances. Their innovative digital platform serves as a singular distribution point to manage communications across institutional participants, increasing efficiency and accuracy.

### **Demographics**

**INDUSTRY** Financial Services

**HEADQUARTERS** New York, NY

**FOUNDED 2019** 

**EMPLOYEES** 50+

**EXISTING ERP QuickBooks** 

**OTHER SYSTEMS** Salesforce, Airbase, Fathom, TriNet, Bank of America, JPM Chase

#### **Sales Teams**

**NETSUITE** Brendan Miller

**CARAVEL** Scott Curry, Caila Cohen

#### **NetSuite Solution**

**NETSUITE** SuiteSuccess Software STD

**MODULES** Financials, Accounts Payable, Order to Cash

**INTERFACES** Banking, TriNet, Airbase

## **Implementation**

**TIMELINE 3 months** 

**METHODOLOGY** SuiteSuccess + Optimization

**APPROACH** DirectBooks will deploy NetSuite in a single-phase with core functionality going live in month 3 and integrating to various 3rd party systems in phase 1.







