Amtech Software

Founded in 1981, Amtech has a rich history of innovation and growth as an enterprise and mobility software leader. Their staff has successfully deployed their game changing enterprise and mobility solutions in 850 client facilities, consisting of over to 35,000 users. Backing up this diverse suite of applications are Amtech's comprehensive services and support teams. They offer turnkey implementations including software rollout, IT deployment and 24/7 network and user support.

Demographics

INDUSTRY High Tech

HEADQUARTERS Fort Washington, PA

FOUNDED 1981

EMPLOYEES 200+

EXISTING ERP MS Dynamics

OTHER SYSTEMS SFDC, ServiceNow, FinancialForce, Avalara, Insperity

NetSuite Solution

NETSUITE SuiteSuccess Services STD

MODULES Record to Report, Procure to Pay, Project to Cash, Order to Cash

INTERFACES PNC Bank, AMEX, Insperity, SFDC/Financial Force, Avalara, Payment Gateway

Implementation

TIMELINE 4.5 months

METHODOLOGY SuiteSuccess + Optimization

APPROACH Amtech will deploy NetSuite in a single-phase with core functionality going live in month 5 and integrating to various 3rd party systems in phase 1.

Sales Teams

NETSUITE Morgan Mizeur, Frank Schaefer

CARAVEL Scott Curry, Caila Cohen

ORACLE NETSUITE
PARTNER OF THE YEAR
2022
NORTH AMERICA ALLIANCE
PARTNER OF THE YEAR - SERVICES

ORACLE NETSUITE
PARTNER OF THE YEAR
2021
VERTICAL ALLIANCE OF THE YEAR
SERVICES

ORACLE NETSUITE
PARTNER OF THE YEAR
2020
REGIONAL ALLIANCE OF
THE YEAR - NORTH AMERICA

ORACLE NETSUITE
PARTNER OF THE YEAR
2020
VERTICAL ALLIANCE OF
THE YEAR - HI-TECH