

Customer PROFILE

Satelles



Satelles provides secure time and location signals from low Earth orbit (LEO) independent of the Global Positioning System (GPS) and other Global Navigation Satellite Systems (GNSS). Satelles created its Satellite Time and Location (STL) service for the purpose of safeguarding against devastating attacks to GPS/GNSS capable of disrupting or disabling electrical grids, wireless communications networks, financial systems, and other private and public infrastructure in ways that seriously imperil the safety and security of our society.

Demographics

INDUSTRY High Tech

HEADQUARTERS Redwood City, CA

FOUNDED 2008

EMPLOYEES 50+

EXISTING ERP Unanet

OTHER SYSTEMS Concur, Paychex, SVB / Capital One

Sales Teams

NETSUITE Gilda Afifi

CARAVEL Scott Curry, Caila Cohen

NetSuite Solution

NETSUITE SuiteSuccess Services STD

MODULES Record to Report, Procure to Pay, Inventory Management, Project to Cash, Order to Cash, NSPB

INTERFACES Banking, Paychex, Concur, Avalara

Implementation

TIMELINE 4.5 months

METHODOLOGY SuiteSuccess + Optimization

APPROACH Satelles will deploy NetSuite in a single-phase with core functionality going live in month 5 and integrating to various 3rd party systems in phase 1.







