

Customer PROFILE

Mitsui & Co Energy Marketing and Services



Mitsui & Co Energy Marketing and Services (MEMS), a subsidiary of Mitsui & Co, Ltd., is an energy marketing and services company headquartered in Houston, Texas. MEMS markets energy commodities throughout the United States and oversees the substantial investment in LNG export from the Cameron LNG facility in Hackberry, LA. Current commodities include natural gas, LNG, NGL, power, and uranium. MEMS is evolving to be the US energy trading and marketing platform for Mitsui & Co., Ltd. In North America.

Demographics

INDUSTRY Energy

HEADQUARTERS Houston, TX

FOUNDED 2011

EMPLOYEES 100

EXISTING ERP Oracle EBS

OTHER SYSTEMS Allegro, Concur

Sales Teams

NETSUITE Lauren Fox

CARAVEL Frank Herr, Jake Waters

NetSuite Solution

NETSUITE SuiteSuccess Financials First STD

MODULES Financials, Record to Report, Procure to Pay, Order to Cash

INTERFACES Banking, Allegro, Concur, Amex

Implementation

TIMELINE 5 months

METHODOLOGY SuiteSuccess + Optimization

APPROACH MEMS will deploy NetSuite in a single phase with core functionality going live in month 5 and integrating to various 3rd party systems in the same phase.







