

**CARAVEL**

BPM Technology Solutions

# Customer **PROFILE**

## Data Recognition Corporation



DRC was founded in 1978 as a service firm specializing in test and survey administration and processing. They began with 50 employees in one location—a small group of people dedicated to differentiating their company by providing superior customer service. Since that time, DRC has evolved into a full-service information management company with a staff of more than 650 full-time employees and over 5,000 seasonal and temporary employees in 12 locations around the country.

### Demographics

**INDUSTRY** Services**HEADQUARTERS** Maple Grove, MN**FOUNDED** 1978**EMPLOYEES** 5,000+**EXISTING ERP** MSFT Dynamics SL**OTHER SYSTEMS** Salesforce, Concur, Ceridian Dayforce, Avalara, BMO Harris, Jira, MSFT Projects

### Sales Teams

**NETSUITE** Emily Hedrich, Andre Beausoleil**CARAVEL** Matt Hayton, David Tillotson

### NetSuite Solution

**NETSUITE** MFG PRM, SVCS + Open Air PRM, Suite Commerce (Self-SVC Portal, Fixed Assets, Dunning)**MODULES** Financials, Record to Report, Procure to Pay, Design to Build, Order to Cash, Project to Cash, NSPB, Open Air, CRM – Sales**INTERFACES** Banking, Credit Cards, Ceridian Dayforce, Concur, Avalara, HughJump, Track1099, Power Bi, ThoughSpot, Proprietary Software, Versapay, Sendgrid, Pace

### Implementation

**TIMELINE** 8 months**METHODOLOGY** SuiteSuccess + Optimization**APPROACH** DRC will deploy NetSuite in a single-phase with core functionality going live in month 8 and integrating to various 3rd party systems in phase 1.

#### CONTACT US

info@caravel-partners.com | 714-253-4455 | www.caravel-partners.com