

## **Customer PROFILE**

# **Summit Partners**



Summit Partners is a full service IT consulting firm dedicated to helping our clients improve business processes, strengthen IT organizations, and improve bottom-line performance. Headquartered in Las Vegas, Nevada, they provide a wealth of consulting services to small-to-medium business, large enterprises and government and education agencies.

### **Demographics**

**INDUSTRY** Services

**HEADQUARTERS** Las Vegas, NV

**FOUNDED 2008** 

**EMPLOYEES 20+** 

**EXISTING ERP** QuickBooks

**OTHER SYSTEMS** SugarCRM, BoA, Meadows Bank, Expensify, Zoho, Quoteworks, Qcommissions

#### **Sales Teams**

**NETSUITE** Quinn Riddle, Bryan Maxwell

**CARAVEL** Corey Ruane

#### **NetSuite Solution**

**NETSUITE** SuiteSuccess Services PRM

MODULES Record to Report, Procure to Pay, Advanced Project to Cash, Order to Cash, Design to Build, CRM

INTERFACES Banking - BoA, Meadows Bank, Credit Card - AMEX, Payroll - ADP, Expense Reporting - Expensify, Tax - Avalara, CPQ -ConnectWise, Payment Gatewat - MerchantE, Vendor Management - MerchantE

## **Implementation**

**TIMELINE** 4 months

**METHODOLOGY** SuiteSucces

APPROACH Summit Partners will deploy NetSuite in a single phase with core functionality and CPQ/CRM functionality in phase 1.







