

Customer PROFILE

DirectBooks



DirectBooks leverages its technology expertise and the market knowledge of its participants to optimize the communications process for primary issuances. Their innovative digital platform serves as a singular distribution point to manage communications across institutional participants, increasing efficiency and accuracy.

Demographics

INDUSTRY Financial Services

HEADQUARTERS New York, NY

FOUNDED 2019

EMPLOYEES 50+

EXISTING ERP QuickBooks

OTHER SYSTEMS Salesforce, Airbase, Fathom, TriNet, Bank of America, JPM Chase

Sales Teams

NETSUITE Brendan Miller

CARAVEL Scott Curry, Caila Cohen

NetSuite Solution

NETSUITE SuiteSuccess Software STD

MODULES Financials, Accounts Payable, Order to Cash

INTERFACES Banking, TriNet, Airbase

Implementation

TIMELINE 3 months

METHODOLOGY SuiteSucces + Optimization

APPROACH DirectBooks will deploy NetSuite in a single-phase with core functionality going live in month 3 and integrating to various 3rd party systems in phase 1.







