

Customer PROFILE

Asset Based Lending



ABL is owned and operated by knowledgeable and experienced real estate lenders who want to help real estate investors succeed. They have designed their process to be fast, reliable, and flexible because ABL knows these are the process features that their borrowers need. Established in 2010, they are a Hard Money Lender providing fast bridge financing to real estate investors for the purchase, renovation, or new construction of single family, multi-family, and mixed use properties. ABL has closed over 3,800 loans since they began.

Demographics

INDUSTRY Financial Services

HEADQUARTERS Jersey City, NJ

FOUNDED 2010

EMPLOYEES 50+

EXISTING ERP QuickBooks

OTHER SYSTEMS TriNet, Banking

Sales Teams

NETSUITE Alex Warren, Jacqueline Shandler

CARAVEL Scott Curry, Caila Cohen

NetSuite Solution

NETSUITE SuiteSuccess Financials

MODULES Record to Report, Procure to Pay, Accounts Receivable, Loan Management

INTERFACES Banking, Payroll

Implementation

TIMELINE 3 months

METHODOLOGY Emerging Market

APPROACH Asset Based Lending will deploy NetSuite in a single phase with core functionality going live in month 3 and integrating to various 3rd party systems in phase 1.







