# **CUSTOMER PROFILE**



**ZAPIER INC.** 

Zapier is on a mission to make automation incredibly easy and accessible to everyone at work. With Zapier, you can integrate apps like Salesforce, Intuit, Google, and Dropbox, to move data between them automatically, so you can focus on your most important work.

We're 100% remote with teammates spanning 36 US states and 30 countries around the world.

#### **DEMOGRAPHICS**

- INDUSTRY | HIGH-TECH
- HEADQUARTERS | SAN FRANCISCO, CA
- **FOUNDED** | 2011
- EMPLOYEES | 435+
- EXISTING ERP | QUICKBOOKS
- OTHER SYSTEMS | TIPALTI, EXPENSIFY, DIVVY, TELLER, TRINET, ADP, BANKING, PAYPAL, STRIPE, BRAINTREE, AMAZON REDSHIFT, LOOKER

## **SALES TEAM**

- NETSUITE | JAMIE JOHNSON
- CARAVEL | SCOTT CURRY CAILA COHEN

### **NETSUITE SOLUTION**

- NETSUITE | SUITE SUCCESS SOFTWARE PRM CLD
- MODULES | FINANCIALS, AP INVOICE TO PAY, AR INVOICE TO CASH, REVENUE MANAGEMENT, FIXED ASSETS
- INTERFACES | BANKING, LOOKER, DIVVY, EXPENSIFY, TIPALTI, ADP, TRINET

#### **IMPLEMENTATION**

- TIMELINE | 4 MONTHS
- METHODOLOGY | SUITE SUCCESS + OPTIMIZATION
- APPROACH | ZAPIER WILL DEPLOY NETSUITE IN A SINGLE PHASED APPROACH WHILE INTEGRATING NETSUITE TO VARIOUS 3<sup>RD</sup> PARTY SYSTEMS.