



### Wellhead Electric Company, Inc.

Wellhead is a privately held developer and operator of innovative energy generation and energy storage facilities. Since 1982, they have developed and operated in excess of 400MW of power generation facilities in California and afield. Their ongoing development work will add significantly more to that number. Additionally, they have developed for other operators. They are experts in natural gas generation, solar and storage.

### DEMOGRAPHICS

- **INDUSTRY** | ENERGY
- **HEADQUARTERS** | SACRAMENTO, CA
- **FOUNDED** | 1982
- **EMPLOYEES** | 20+
- **EXISTING ERP** | SAGE MAS 500
- **OTHER SYSTEMS** | CONCUR, PROPHIX, ADP

### SALES TEAM

- **NETSUITE** | ANSIS BUNDZA, JIM WILSON
- **CARAVEL** | COREY RUANE, KIRT CHRISTENSEN

### NETSUITE SOLUTION

- **NETSUITE** | SUITESUCCESS FINANCIALS 1<sup>st</sup> STD
- **MODULES** | FINANCIALS, RECORD TO REPORT, PROCURE TO PAY, PROJECT TO CASH
- **INTERFACES** | BANKING, PAYROLL, MINORITY INTEREST SUITEBUNDLE, CONCUR

### IMPLEMENTATION

- **TIMELINE** | 4 MONTHS
- **METHODOLOGY** | SUITESUCCESS + OPTIMIZATION
- **APPROACH** | WELLHEAD ELECTRIC COMPANY WILL DEPLOY NETSUITE IN A SINGLE-PHASE WITH CORE FUNCTIONALITY GOING LIVE IN MONTH 4 AND INTEGRATING TO VARIOUS 3RD PARTY SYSTEMS IN PHASE 1.