Caravel + Partners

A BPM Technology Solutions Company

Watershed

Watershed was built on the conviction that companies have a critical role to play in the future of our planet. By giving organizations like Walmart, Stripe, Klarna, and Spotify the tools to measure, report, and reduce their greenhouse gas emissions, we can change the trajectory of climate change.

DEMOGRAPHICS

- **INDUSTRY |** PRODUCTS

- **HEADQUARTERS |** SAN FRANCISCO, CA

- **FOUNDED |** 2019

- **EMPLOYEES |** 250+

- **EXISTING ERP |** QUICKBOOKS

- **OTHER SYSTEMS |** DEXT, BILL.COM, SFDC, RIPPLING, BANKING

SALES TEAM

- **NETSUITE |** ZOE ATAVA, EVAN NELSON

- **CARAVEL |** CAILA COHEN, SCOTT CURRY

NETSUITE SOLUTION

- **NETSUITE |** SOFTWARE

- **MODULES |** FINANCIALS, PROCURE TO PAY, ORDER TO CASH

- **INTERFACES |** BANKING, PAYROLL, EXPENSES, BILL.COM, STRIPE, SALESFORCE

IMPLEMENTATION

- **TIMELINE |** 3 MONTHS

- **METHODOLOGY |** EMERGING MARKET - SOFTWARE

- **APPROACH |** WATERSHED WILL DEPLOY NETSUITE IN A SINGLE-PHASE WITH CORE FUNCTIONALITY GOING LIVE IN MONTH 3 AND INTEGRATING TO VARIOUS 3RD PARTY SYSTEMS IN PHASE 1.

ORACLE NETSUITE
PARTNER OF THE YEAR
2022
NORTH AMERICA ALLIANCE
PARTNER OF THE YEAR - SERVICES

ORACLE NETSUITE
PARTNER OF THE YEAR
2021
VERTICAL ALLIANCE OF THE YEAR
SERVICES

ORACLE NETSUITE
PARTNER OF THE YEAR
2020
REGIONAL ALLIANCE OF
THE YEAR - NORTH AMERICA

ORACLE NETSUITE
PARTNER OF THE YEAR
2020
VERTICAL ALLIANCE OF
THE YEAR - HI-TECH