



**VOLANSI**  
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Volansi is the leader of VTOL drone delivery. We design and build the most innovative long-range, heavy payload unmanned aerial systems on the market. We provide end-to-end drone delivery services for time-critical parts and supplies, saving our customers time, money, and even lives.

To do all of this we have assembled the world's best team who live by the core principles of Airmanship. We design, manufacture, and test our technology in northern California, Oregon, and Arizona (U.S.A.), for delivery projects all over the world.

### DEMOGRAPHICS

- **INDUSTRY** | LOGISTICS
- **HEADQUARTERS** | CONCORD, CA
- **FOUNDED** | 2015
- **EMPLOYEES** | 110+
- **EXISTING ERP** | QUICKBOOKS
- **OTHER SYSTEMS** | SALESFORCE.COM, BILL.COM, EXPENSIFY, SEQUOIA FOR PAYROLL, FISHBOWL, BANKING

### SALES TEAM

- **NETSUITE** | JORDAN EDELSON
- **CARAVEL** | SCOTT CURRY, CAILA COHEN

### NETSUITE SOLUTION

- **NETSUITE** | SUITESUCCESS SOFTWARE STD
- **MODULES** | FINANCIALS, AP INVOICE TO PAY
- **INTERFACES** | BANKING, EXPENSIFY, BILL.COM, PAYROLL

### IMPLEMENTATION

- **TIMELINE** | 4 MONTHS
- **METHODOLOGY** | SUITE SUCCESS + OPTIMIZATION
- **APPROACH** | VOLANSI WILL BE IMPLEMENTING NETSUITE IN A MULTI-PHASE APPROACH GOING LIVE ON FINANCIALS PROCESSES FIRST WHILE DEPLOYING THE OPERATIONS SIDE OF THE BUSINESS IN A FUTURE PHASE.