



Vermont Energy Investment Corporation

At VEIC, they don't just look to the future – they live and work in it every day. Their team has developed a reputation for leading the way, with high-impact energy solutions that are decarbonizing the world's buildings, transportation, and utility grids right here, right now.

They live our mission through helping every client meet their clean energy goals with innovative and equitable outcomes that balance the wellbeing of people and community with the health of the planet we share.

DEMOGRAPHICS

- **INDUSTRY** | NON-PROFIT
- **HEADQUARTERS** | WINOOSKI, VT
- **FOUNDED** | 1986
- **EMPLOYEES** | 350+
- **EXISTING ERP** | DELTEK VISION
- **OTHER SYSTEMS** | QUICKBOOKS, SALESFORCE, TRACKER, RUBEX, ADAPTIVE, ADP, M&T BANK, SQL SERVER

SALES TEAM

- **NETSUITE** | STEPHEN TROIO
- **CARAVEL** | CAILA COHEN, SCOTT CURRY

NETSUITE SOLUTION

- **NETSUITE** | SOCIAL IMPACT PRM
- **MODULES** | RECORD TO REPORT, GRANT MANAGEMENT, PROCURE TO PAY, PROJECT TO CASH, PLANNING AND BUDGETING
- **INTERFACES** | M&T BANK, ADP, SFDC, TRACKER, SQL SERVER

IMPLEMENTATION

- **TIMELINE** | 7 MONTHS
- **METHODOLOGY** | SUITE SUCCESS + OPTIMIZATION
- **APPROACH** | VEIC WILL DEPLOY NETSUITE IN A SINGLE-PHASE WITH CORE FUNCTIONALITY GOING LIVE IN MONTH 7 AND INTEGRATING TO VARIOUS 3RD PARTY SYSTEMS IN PHASE 1

