# Caravel + Partners

A BPM Technology Solutions Company

## **CUSTOMER PROFILE**



UserTesting is an on-demand human insight platform that quickly gives companies a first-person understanding of how their target audience behaves throughout any experience and why.

To learn more, visit www.usertesting.com.

**USERTESTING.COM** 

#### **DEMOGRAPHICS**

- INDUSTRY | HIGH-TECH
- HEADQUARTERS | SAN FRANCISCO, CA
- **FOUNDED** | 2007
- **EMPLOYEES** | 1,350+
- EXISTING ERP | SAGE INTACCT
- OTHER SYSTEMS | SALESFORCE, COUPA, EXPENSIFY, CLARIZEN, PAYCOM, VARIOUS BANKS

#### **SALES TEAM**

- NETSUITE | STEPHANIE SEITZ
- CARAVEL | SCOTT CURRY, CAILA COHEN

### **NETSUITE SOLUTION**

- NETSUITE | SUITESUCCESS FINANCIALS 1<sup>ST</sup> PREM
- MODULES | FINANCIALS, AP INVOICE TO PAY, AR INVOICE TO CASH, ARM, FIXED ASSETS
- INTERFACES | VARIOUS BANKS,
  SALESFORCE.COM, EXPENSIFY, COUPA, PAYCOM,
  ADAPTIVE, SSO, AVALARA

#### **IMPLEMENTATION**

- TIMELINE | 4 MONTHS
- METHODOLOGY | SUITE SUCCESS + OPTIMIZATION
- APPROACH | USERTESTING WILL BE GLOBALLY DEPLOYING NETSUITE IN 4 MONTHS IN CONJUNCTION WITH OTHER IMPLEMENTATION TRACKS WITH SALESFORCE.COM AND COUPA. INTEGRATION WILL ALSO BE INCORPORATED INTO THIS INITIAL PHASE.