



## URS Midwest

United Road is the premier automotive transport expert, annually shipping more than 4 million vehicles for 10,000+ customers throughout North America. Founded in 1997, United Road evolved both organically and through a series of strategic acquisitions that enabled us to uniquely serve the transportation needs of a variety of customers. Our customers include leading automotive manufacturers, leasing and rental companies, auction houses, wholesalers, new and used auto dealers, finance companies, and individuals. If you have a vehicle to move, you can count on United Road to ship it!

## DEMOGRAPHICS

- **INDUSTRY** | SERVICES
- **HEADQUARTERS** | PLYMOUTH, MI
- **FOUNDED** | 1997
- **EMPLOYEES** | 700+
- **EXISTING ERP** | SAGE MAS500
- **OTHER SYSTEMS** | SAGE FAS, BANKING, TRIMPLE TRANSPORTATION & LOGISTICS, CONCUR, MAGNUS TECHNOLOGIES, ORIGAMI, SFDC, PAYCOM, SISENSE, TABLEAU, POWER BI,

## SALES TEAM

- **NETSUITE** | CARLO DEMARCO
- **CARAVEL** | CAILA COHEN, DAVID TILLOTSON, KIRT CHRISTENSEN, SCOTT CURRY

## NETSUITE SOLUTION

- **NETSUITE** | SUITESUCCESS FINANCIALFIRST PRM
- **MODULES** | ORDER TO CASH, RECORD TO REPORT, PROCURE TO PAY, PLANNING AND BUDGETING
- **INTERFACES** | BANKING, WEX EFS, COMDATA, PAYCOM, DOCUPEAK/ SQUAREWORKS, ORIGAMI, MAGNUS (OVISS), POWER BI, ONELOGIN,

## IMPLEMENTATION

- **TIMELINE** | 8 MONTHS
- **METHODOLOGY** | SUITESUCCESS + OPTIMIZATION
- **APPROACH** | UNITED ROAD WILL DEPLOY NETSUITE IN A SINGLE-PHASE WITH CORE FUNCTIONALITY GOING LIVE IN MONTH 8 AND INTEGRATING TO VARIOUS 3RD PARTY SYSTEMS IN PHASE 1.

