

UMBRA

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Umbra builds next-generation space systems that observe the Earth in unprecedented fidelity. Their vision is to advance global insight through high quality, all weather commercial remote sensing and intelligence gathering. Umbra's goal is to become an indispensable tool for the exploding number of organizations now actively monitoring the Earth, making data-driven decisions about land use, and fighting the effects of climate change.

DEMOGRAPHICS

- **INDUSTRY** | MFG / DIST
- **HEADQUARTERS** | SANTA BARBARA, CA
- **FOUNDED** | 1979
- **EMPLOYEES** | 500+
- **EXISTING ERP** | QUICKBOOKS
- **OTHER SYSTEMS** | EXPENSIFY, BAMBOO, STRIPE

SALES TEAM

- **NETSUITE** | NADIA KHORCHIDIAN, ALEXY DAHARB, MONICA LEE
- **CARAVEL** | MATT HAYTON, DAVID TILLOTSON

NETSUITE SOLUTION

- **NETSUITE** | FINANCIALS FIRST
- **MODULES** | RECORD TO REPORT, PROCURE TO PAY
- **INTERFACES** | EXPENSIFY, BAMBOO, SSO INTEGRATION (OKTA), BOX.COM, STRIPE (CSV) AND ION (CSV)

IMPLEMENTATION

- **TIMELINE** | 3-4 MONTHS
- **METHODOLOGY** | EMERGING
- **APPROACH** | MULTI-PHASE IMPLEMENTATION APPROACH TO REPLACE QB AND PROVIDE UMBRA WITH A SCALABLE ERP SYSTEM TO SUPPORT GROWTH. PHASE TWO WILL BE TO ADD INVENTORY AND PROJECTS FUNCTIONALITY WITH CARAVEL'S DCAA SUITEBUNDLE FOR DCAA COMPLIANCE.

