

**Top Speed Energy**

Top Speed Energy is leading the global development of an LNG virtual pipeline to facilitate the adoption of a cleaner and more economical fuel and power alternative. With over 30 years of combined operational and management experience, they currently serve the Canadian market with local, door-to-door supply for remote off-grid community power and heating, as well as propane and diesel displacement. They also serve similar markets in the USA, SE Asia, and FE Asia. Their North American headquarters include offices in Vancouver, British Columbia and Houston, Texas.

**DEMOGRAPHICS**

- **INDUSTRY** | ENERGY
- **HEADQUARTERS** | VANCOUVER, BC
- **FOUNDED** | 2020
- **EMPLOYEES** | 50+
- **EXISTING ERP** | MICROSOFT DYNAMICS
- **OTHER SYSTEMS** | ADP, BMO BANK, RBC, SIGNATURE

**SALES TEAM**

- **NETSUITE** | N/A
- **CARAVEL** | DAVID TILLOTSON, MATT HAYTON

**NETSUITE SOLUTION**

- **NETSUITE** | SUITESUCCESS SOFTWARE STD
- **MODULES** | RECORD TO REPORT, PROCURE TO PAY, ORDER TO CASH, PROJECT TO CASH
- **INTERFACES** | RBC BANK FEEDS SUITEAPP, BMO AND SIGNATURE BANK MANUAL UPLOADS, ADP PAYROLL CSV IMPORT

**IMPLEMENTATION**

- **TIMELINE** | 2–2.5 MONTHS
- **METHODOLOGY** | EMERGING SUITESUCCESS
- **APPROACH** | TOP SPEED ENERGY WILL DEPLOY NS IN A SINGLE-PHASE WITH CORE FUNCTIONALITY GOING LIVE IN MONTH TWO. AUTOMATED REVENUE RECOGNITION COULD BE DEPLOYED IN A FUTURE PHASE 2.