



Spruce Technology, Inc.

Spruce Technology has addressed the dynamic nature of global business with cutting edge technology solutions that are flexible and adaptive to their clients' needs. They are a leading provider of Information Technology consulting for multiple industries in the public and private sectors, specializing in three areas: Advisory and Management Consulting; Professional Services; and Strategic Staffing Services.

DEMOGRAPHICS

- **INDUSTRY** | HIGH TECH
- **HEADQUARTERS** | CLIFTON, NJ
- **FOUNDED** | 2006
- **EMPLOYEES** | 100+
- **EXISTING ERP** | N/A
- **OTHER SYSTEMS** | HUBSPOT, SPRUCE PORTAL, ADP, M&P, BOA, CHASE, AZURE, SUMMARIZE

SALES TEAM

- **NETSUITE** | BOB ALARIO
- **CARAVEL** | MATT HAYTON, DAVID TILLOTSON, FRANK HERR

NETSUITE SOLUTION

- **NETSUITE** | SUITESUCCESS SERVICES STD
- **MODULES** | RECORD TO REPORT, PROCURE TO PAY, PROJECTS TO CASH
- **INTERFACES** | BANKING, HUBSPOT, AMEX, AZURE, SPRUCE PORTAL, ADP, SUMMIZE

IMPLEMENTATION

- **TIMELINE** | 5 MONTHS
- **METHODOLOGY** | SUITESUCCESS + OPTIMIZATION
- **APPROACH** | SPRUCE WILL BE DEPLOYING NETSUITE FOR ITS SINGLE ENTITY WITH THE EXPECTATION TO EXPAND TO NEW LOCATIONS IN 2023. THE DEPLOYMENT IS EXPECTED TO TAKE 5 MONTHS WITH 8+ INTEGRATIONS IN SCOPE FOR PHASE ONE INCLUDING THEIR OWN HOME-GROWN PORTAL.