



## SLINGSHOT AEROSPACE

Slingshot Aerospace builds world-class space simulation and analytics solutions. We are driven by our vision of accelerating space sustainability to create a safer, more connected world.

Organizations are making mission-critical decisions in this high-risk environment and they need the right information at the right time. Slingshot Aerospace empowers government and commercial space organizations to better design, manage, and safeguard their assets, as well as mitigate risks, to ensure safe and reliable operations for all space-faring users.

### DEMOGRAPHICS

- **INDUSTRY** | HIGH-TECH
- **HEADQUARTERS** | AUSTIN, TX
- **FOUNDED** | 2017
- **EMPLOYEES** | 40+
- **EXISTING ERP** | QUICKBOOKS
- **OTHER SYSTEMS** | HUBSPOT, BILL.COM, EXPENSIFY, SVB/CHASE, HARVEST TIME ENTRY

### SALES TEAM

- **NETSUITE** | NATALIE HAMOUIE, PAUL PANARELLI
- **CARAVEL** | MATT HAYTON, CAILA COHEN, DAVID TILLOTSON

### NETSUITE SOLUTION

- **NETSUITE** | SUITESUCCESS SERVICES STANDARD
- **MODULES** | FINANCIALS, RECORD TO REPORT, PROCURE TO PAY, ORDER TO CASH, PROJECTS TO CASH
- **INTERFACES** | BANKING, SVB, CHASE, EXPENSIFY, BILL.COM

### IMPLEMENTATION

- **TIMELINE** | 4 MONTHS
- **METHODOLOGY** | SUITE SUCCESS + OPTIMIZATION
- **APPROACH** | SLINGSHOT AEROSPACE WILL DEPLOY NETSUITE IN A MULTI-PHASE APPROACH WITH CORE FUNCTIONALITY IN PHASE ONE AND DCAA COMPLIANCE AND ADVANCED REVENUE MANAGEMENT IN A SECONDARY PHASE.