

RAPIDSOS 

**RapidSOS**

In partnership with public safety, RapidSOS has created the world's first emergency response data platform that securely links life-saving data from 350M+ connected devices directly to 911 and first responders in an emergency. Through the platform, they are providing intelligent data that supports over 5,200 Emergency Communication Centers, protecting 95%+ of people in the US, across 165 million emergencies annually.

### DEMOGRAPHICS

- **INDUSTRY** | HIGH TECH
- **HEADQUARTERS** | NEW YORK, NY
- **FOUNDED** | 2012
- **EMPLOYEES** | 200+
- **EXISTING ERP** | WORKDAY
- **OTHER SYSTEMS** | HUBSPOT, ADP, PAC WEST, AVALARA

### SALES TEAM

- **NETSUITE** | JOHN SUPERVILLE, MITCHELL FLAG
- **CARAVEL** | CAILA COHEN, SCOTT CURRY

### NETSUITE SOLUTION

- **NETSUITE** | SUITESUCCESS SOFTWARE PRM
- **MODULES** | FINANCIALS, RECORD TO REPORT, AP INVOICE TO PAY, ORDER TO CASH
- **INTERFACES** | PAC WEST BANK, WORKDAY HCM, RAMP, AVALARA

### IMPLEMENTATION

- **TIMELINE** | 4 MONTHS
- **METHODOLOGY** | SUITESUCCESS + OPTIMIZATION
- **APPROACH** | RAPIDSOS WILL DEPLOY NETSUITE IN A MULTI-PHASE APPROACH WITH CORE FUNCTIONALITY GOING LIVE IN MONTH 5 AND INTEGRATING TO VARIOUS 3RD PARTY SYSTEMS IN PHASE 1.

