

**ONE, INC**

One Inc provides insurance companies a digital payments platform designed to increase retention, decrease admin expenses, and mitigate data security risk – while simplifying compliance. The One Inc Digital Payments Platform combines multi-channel digital communications with electronic payment processing and disbursement, creating a frictionless premium and claims payments experience. As one of the fastest growing digital payments platforms in the insurance industry, One Inc manages billions of dollars per year in premiums and claims payments.

DEMOGRAPHICS

- **INDUSTRY** | HIGH-TECH
- **HEADQUARTERS** | FOLSOM, CA
- **FOUNDED** | 2012
- **EMPLOYEES** | 225+
- **EXISTING ERP** | QUICKBOOKS
- **OTHER SYSTEMS** | SALESFORCE.COM, BILL.COM, CONCUR, JIRA, PAYCOM, DIVVY

SALES TEAM

- **NETSUITE** | CLAUDIA ROLDAN, FRANK SCHAEFER
- **CARAVEL** | SCOTT CURRY, CAILA COHEN

NETSUITE SOLUTION

- **NETSUITE** | SUITESUCCESS SOFTWARE PRM
- **MODULES** | FINANCIALS, RECORD TO REPORT, AP INVOICE TO PAY, ORDER TO CASH, NSPB
- **INTERFACES** | BANKING, DIVVY, CONCUR, BILL.COM, AMAZON REDSHIFT, PAYCOM

IMPLEMENTATION

- **TIMELINE** | 5 MONTHS
- **METHODOLOGY** | SUITE SUCCESS + OPTIMIZATION
- **APPROACH** | ONE INC WILL DEPLOY NETSUITE IN A SINGLE-PHASE WITH CORE FUNCTIONALITY GOING LIVE IN MONTH 5 AND INTEGRATING TO VARIOUS 3RD PARTY SYSTEMS IN PHASE 1.