



### MEDALLION BANK

Medallion Bank specializes in originating non-prime recreation loans and prime-credit home improvement & solar loans. We also hold portfolios of taxi medallion loans, asset-based loans, and unsecured consumer loans.

We help dealers and contractors increase profits by financing their sales and provide them with unmatched personal attention in the process.

### DEMOGRAPHICS

- **INDUSTRY** | FINANCIAL SERVICES
- **HEADQUARTERS** | SALT LAKE CITY, UT
- **FOUNDED** | 2003
- **EMPLOYEES** | 50+
- **EXISTING ERP** | GREAT PLAINS
- **OTHER SYSTEMS** | SALESFORCE, BILL.COM, ADP, ZION, POWER BI, SST REMOTE, WORKIVA

### SALES TEAM

- **NETSUITE** | JORDAN EDELSON
- **CARAVEL** | MATT HAYTON

### NETSUITE SOLUTION

- **NETSUITE** | SUITESUCCESS FINANCIALS 1<sup>ST</sup> CLD
- **MODULES** | FINANCIALS, RECORD TO REPORT, AP INVOICE TO PAY, AR INVOICE TO CASH, FIXED ASSETS
- **INTERFACES** | BANKING, BILL.COM, ADP, MERIDIANLINK ACTION, FISERV, ZION, FPS GOLD, SST REMOTE, GREAT PLAINS, MSFT BI, BAMBOO

### IMPLEMENTATION

- **TIMELINE** | 4 MONTHS
- **METHODOLOGY** | SUITE SUCCESS + OPTIMIZATION
- **APPROACH** | MEDALLION BANK WILL DEPLOY NETSUITE IN A SINGLE PHASE WITH CORE FUNCTIONALITY GOING LIVE IN MONTH 4.