

**M&M
REFRIGERATION**

M&M Refrigeration is the most experienced CO2 refrigeration company in the Americas.

M&M has designed, manufactured, installed, and serviced refrigeration systems for 50 years—we literally have hundreds of industrial refrigeration systems around the world. Collectively, our engineering staff has over 175 years of experience. Our facilities include a 136,000-square-foot manufacturing facility in Maryland, a 10,000-square-foot controls manufacturing facility in Florida, and a 7,000-square-foot service support center in Alabama.

DEMOGRAPHICS

- **INDUSTRY** | SERVICES
- **HEADQUARTERS** | FEDERALSBURGD, MD
- **FOUNDED** | 1969
- **EMPLOYEES** | 65+
- **EXISTING ERP** | NAV (US) / SAP (CANADA)
- **OTHER SYSTEMS** | SALESFORCE, CONCUR, ADP, BMO, SOLIDWORKS, PM

SALES TEAM

- **NETSUITE** | MIKE MELODIA
- **CARAVEL** | MATT HAYTON

NETSUITE SOLUTION

- **NETSUITE** | SUITESUCCESS SERVICES PRM CLOUD
- **MODULES** | FINANCIALS, RECORD TO REPORT, PROCURE TO PAY, DESIGN TO BUILD, ORDER TO CASH, PROJECT TO CASH, FAS, PM CLOUD
- **INTERFACES** | BANKING, BMO, SALESFORCE, CONCUR, ADP, SOLIDWORKS, SAP

IMPLEMENTATION

- **TIMELINE** | 6 MONTHS
- **METHODOLOGY** | SUITE SUCCESS + OPTIMIZATION
- **APPROACH** | M&M REFRIGERATION WILL DEPLOY NETSUITE IN A MULTI-PHASE WITH CORE FUNCTIONALITY GOING LIVE IN MONTH 4 AND INTEGRATING TO VARIOUS 3RD PARTY SYSTEMS IN PHASE 2.