



Luster Products

Luster Products, Inc. is the world's leading African-American owned manufacturer of premium personal care products. Luster's Pink®, SCurl® and Pink® Kids are among its family of brands.

Today, Luster Products, Inc. employs more than 200 people worldwide. Through a dynamic salesforce and trade-partner network, our products are sold nationally and internationally in retail outlets, to male and female consumers as well as to haircare professionals.

DEMOGRAPHICS

- **INDUSTRY** | PRODUCTS
- **HEADQUARTERS** | CHICAGO, IL
- **FOUNDED** | 1957
- **EMPLOYEES** | 200+
- **EXISTING ERP** | INFINIUM AS400
- **OTHER SYSTEMS** | NUMINA, ADP, SHOPIFY, TRUECOMMERCE

SALES TEAM

- **NETSUITE** | COURTNEY HOFFMAN, CHRISTINE SCHAFER
- **CARAVEL** | DAVID TILLOTSON, MATT HAYTON

NETSUITE SOLUTION

- **NETSUITE** | SUITESUCCESS MANUFACTURING PRM
- **MODULES** | FINANCIALS, RECORD TO REPORT, PROCURE TO PAY, DESIGN TO BUILD, ORDER TO CASH
- **INTERFACES** | BANKING, PAYROLL, EDI, ECOMMERCE, TAX, SHIPPING, WMS - WALMART, PRODUCTION, VERSAPAY

IMPLEMENTATION

- **TIMELINE** | 6 MONTHS
- **METHODOLOGY** | SUITESUCCESS + OPTIMIZATION
- **APPROACH** | LUSTER WILL DEPLOY NETSUITE IN A SINGLE-PHASE WITH CORE FUNCTIONALITY GOING LIVE IN MONTH 7 AND INTEGRATING TO VARIOUS 3RD PARTY SYSTEMS IN PHASE 1.