A BPM Technology Solutions Company

# **CUSTOMER PROFILE**



Kinsta provides Application Hosting, Database Hosting, and Managed WordPress Hosting for projects of all sizes, for 55,000+ users. We're powered exclusively by Google Cloud Platform and their premium tier network to ensure lightning-fast load times.

#### Kinsta

## **DEMOGRAPHICS**

- INDUSTRY | HIGH TECH
- HEADQUARTERS | WEST HOLLYWOOD,
  CA
- FOUNDED | 2013
- EMPLOYEES | 300+
- EXISTING ERP | QUICKBOOKS
- OTHER SYSTEMS | HUBSPOT, PAYPAL / WISE, SAGE HR, BREX, PRIVACY.COM, MS EXCEL, BANKING, STRIPE, MYKINSTA

#### **SALES TEAM**

- NETSUITE | JUAN ANAYA
- CARAVEL | CAILA COHEN, SCOTT CURRY





# **NETSUITE SOLUTION**

- NETSUITE | SUITESUCCESS SERVICES STD
- MODULES | RECORD TO REPORT, PROCURE TO PAY, ORDER TO CASH
- INTERFACES | BANKING, BREX, JUSTWORKS, SAGEHR, OCR TOOL TBD, HOMEGROWN TOOL, PAYPAL / WISE, STRIPE

### **IMPLEMENTATION**

- TIMELINE | 5 MONTHS
- METHODOLOGY | SUITE SUCCESS + OPTIMIZATION
- APPROACH | KINSTA WILL DEPLOY NETSUITE IN A SINGLE-PHASE WITH CORE FUNCTIONALITY GOING LIVE IN MONTH 5 AND INTEGRATING TO VARIOUS 3RD PARTY SYSTEMS IN PHASE 1.



