

**INFRASCALE, INC.**

Infrascale is a DRaaS company that uses the cloud to eradicate downtime. Founded in 2011, the company aims to give every company the ability to recover from a disaster- quickly, easily and affordably. Combining intelligent software with the power of the cloud is how Infrascale cracks the disaster recovery cost barrier without complex, expensive hardware. Infrascale equips businesses with the confidence to handle the unexpected by eradicating downtime, providing greater security, and always-on availability.

## DEMOGRAPHICS

- **INDUSTRY** | HIGH-TECH
- **HEADQUARTERS** | RESTON, VA
- **FOUNDED** | 2006
- **EMPLOYEES** | 230+
- **EXISTING ERP** | INTACCT
- **OTHER SYSTEMS** | SALESFORCE, AVIDXCHANGE, ZUORA, ADP, BANKING

## SALES TEAM

- **NETSUITE** | ALI MASLANKA
- **CARAVEL** | SCOTT CURRY

## NETSUITE SOLUTION

- **NETSUITE** | SUITESUCCESS SOFTWARE STD
- **MODULES** | FINANCIALS, ORDER TO CASH, AP INVOICE TO PAY, FIXED ASSETS, ADVANCED REVENUE MANAGEMENT
- **INTERFACES** | BANKING, ZUORA, AVIDXCHANGE, ADP

## IMPLEMENTATION

- **TIMELINE** | 5 MONTHS
- **METHODOLOGY** | SUITE SUCCESS + OPTIMIZATION
- **APPROACH** | INFRASCALE WILL DEPLOY NETSUITE FOR ALL OF ITS DOMESTIC AND INTERNATIONAL ENTITIES (UKRAINE, INDIA, AUSTRALIA, UK) INCLUDING ARM IN A SINGLE PHASE.