A BPM Technology Solutions Company

# **CUSTOMER PROFILE**



Global K9

Global K9 Protection Group provides unparalleled protection and deterrence to their clients to safeguard critical infrastructure, air and ground cargo, mail, personnel screening areas, public venues (large or small), and public transportation areas. They offer a global footprint with far-reaching experience providing a turn-key solution on land, air or sea. Global K9's masterful team of canine professionals have a track record of exemplary service in delivering security and detection solutions while remaining compliant with state, local, federal, and international laws.

## **DEMOGRAPHICS**

- INDUSTRY | SERVICES
- HEADQUARTERS | OPELIKA, AL
- FOUNDED | 2018
- EMPLOYEES | 400+
- EXISTING ERP | QUICKBOOKS
- OTHER SYSTEMS | PAYLOCITY, SOUTHERN STATES BANK

#### **SALES TEAM**

- NETSUITE | CARLO DEMARCO
- CARAVEL | CAILA COHEN, COREY
  RUANE, SCOTT CURRY

# **NETSUITE SOLUTION**

- NETSUITE | SERVICES STD
- MODULES | RECORD TO REPORT, PROCURE TO PAY, DESIGN TO BUILD, PROJECT TO CASH, ORDER TO CASH
- INTERFACES | BANKING, AMEX, PAYROLL (TBD), PAYMENT GATEWAY

### **IMPLEMENTATION**

- TIMELINE | 5 MONTHS
- METHODOLOGY | SUITE SUCCESS + OPTIMIZATION
- APPROACH | GK9 WILL DEPLOY NETSUITE IN A SINGLE-PHASE WITH CORE FUNCTIONALITY GOING LIVE IN MONTH 5 AND INTEGRATING TO VARIOUS 3RD PARTY SYSTEMS IN PHASE 1







