



GRL Engineers

In 1976, the research team incorporated GRL to provide consulting services utilizing the Pile Driving Analyzersystem for deep foundation quality control. Since its incorporation, GRL has continued to expand its capabilities in this field, most notably in the areas of wave equation technology, hammer performance evaluation and non-destructive testing methods. Today, GRL Engineers service drilled shafts, driven piles, ACIP/CFA foundations, Micro and Helical Piles, Slurry Walls, Barrettes and more.

DEMOGRAPHICS

- **INDUSTRY** | OTHER
- **HEADQUARTERS** | SOLON, OH
- **FOUNDED** | 1976
- **EMPLOYEES** | 60+
- **EXISTING ERP** | QUICKBOOKS
- **OTHER SYSTEMS** | EXCEL, KRONOS, CHASE, AVALARA

SALES TEAM

- **NETSUITE** | IAN CICALIS, ERIN RICHERT
- **CARAVEL** | DAVID TILLOTSON, FRANK HERR

NETSUITE SOLUTION

- **NETSUITE** | SUITESUCCESS SERVICES STD
- **MODULES** | RECORD TO REPORT, PROCURE TO PAY, PROJECT TO CASH, CRM - SALES
- **INTERFACES** | BANKING, KRONOS, AMEX, AVALARA

IMPLEMENTATION

- **TIMELINE** | 3-4 MONTHS
- **METHODOLOGY** | SUITESUCCESS + OPTIMIZATION
- **APPROACH** | GRL ENGINEERS WILL DEPLOY NETSUITE IN A SINGLE PHASE WITH CORE FUNCTIONALITY GOING LIVE IN MONTH FOUR AND INTEGRATING TO VARIOUS 3RD PARTY SYSTEMS LIKE KRONOS, AVALARA AND AMEX.