# **CUSTOMER PROFILE**



Fair Food Network, a national non-profit, was founded on the belief that vibrant local food systems can create health and economic opportunity for all. From farms to families, we help people connect to the power of food to improve health and wealth in the communities that need it most.

Dig deeper at fairfoodnetwork.org and join us on Facebook and Twitter @FairFoodNetwork and @OHesterman.

## **DEMOGRAPHICS**

- INDUSTRY | MFG / NON-PROFIT
- HEADQUARTERS | ANN ARBOR, MI
- **FOUNDED** | 2009
- EMPLOYEES | 40+
- EXISTING ERP | QUICKBOOKS
- OTHER SYSTEMS | N/A

#### **SALES TEAM**

- NETSUITE | ADAM CONRAD
- CARAVEL | MATT HAYTON, DAVID TILLOTSON

### **NETSUITE SOLUTION**

- NETSUITE | SUITESUCCESS SOCIAL IMPACT STD
- MODULES | FINANCIALS, RECORD TO REPORT, PROCURE TO PAY, PROJECTS TO CASH, PBCS STARTER
- INTERFACES | BANKING, PAYCOR (JE) PAYROLL

#### **IMPLEMENTATION**

- TIMELINE | 4 MONTHS
- METHODOLOGY | SUITE SUCCESS + OPTIMIZATION
- APPROACH | FAIR FOOD NETWORK WILL DEPLOY NETSUITE IN A SINGLE PHASE THAT ENCOMPASSES FINANCIALS, PROCUREMENT, GRANT MANAGEMENT + PLANNING & BUDGETING.