Caravel + Partners
A BPM Technology Solutions Company

dwelō

DWELO

Dwelo is bringing smart device technology to apartment communities. Our software, hardware, and service platform enable the owners and managers of multifamily properties to offer smart homes as an amenity to their residents and simultaneously improves the efficiency of property operations. Dwelo smart apartments are live in thousands of apartments from coast to coast. We are a growing team making a lot happen, we are the leaders in this space while taking on some big names, and we are on track for a billion-dollar outcome.

DEMOGRAPHICS

- **INDUSTRY** | PRODUCTS

- **HEADQUARTERS** | DRAPER, UT

- **FOUNDED** | 2014

- **EMPLOYEES** | 65+

- **EXISTING ERP** | XERO

- **OTHER SYSTEMS** | HUBSPOT, SALESFORCE.COM, ARMATIC, EXPENSIFY, ADP

SALES TEAM

- **NETSUITE** | WILL DECORAH

- **CARAVEL** | SCOTT CURRY, CAILA COHEN, PRASHANT PATHAK

NETSUITE SOLUTION

- **NETSUITE** | SUITE SUCCESS SOFTWARE STD

- **MODULES** | FINANCIALS, INVENTORY MGMT, PROCURE TO PAY, ORDER TO CASH, CONTRACT RENEWALS, SUITEBILLING

- **INTERFACES** | REVENUE PLATFORM, BANKING, SALESFORCE, EDI, AVALARA, BILL PAY, EXPENSIFY, ADP, OKTA, GOOGLE BIGQUERY

IMPLEMENTATION

- **TIMELINE** | 7 MONTHS

- **METHODOLOGY** | SUITE SUCCESS + OPTIMIZATION

- **APPROACH** | DWELO WILL DEPLOY NETSUITE IN A SINGLE PHASED APPROACH DEPLOYING THE EXPANDED NETSUITE FOOTPRINT WHILE OPTIMIZING BUSINESS PROCESSES.