



### Dealer Owned Warranty Companies

Every dealership sells F&I products, but not every dealer takes ownership. DOWC empowers their dealer partners to own their own products, participate in the underwriting proceeds, and customize and mitigate risk to their advantage. They believe control and cash flow are the keys to success. You should have control over all of the purchase and protection products you offer. DOWC helps you gain and successfully manage that control.

### DEMOGRAPHICS

- **INDUSTRY** | FINANCIAL SERVICES
- **HEADQUARTERS** | PARSIPPANY, NJ
- **FOUNDED** | 2015
- **EMPLOYEES** | 50+
- **EXISTING ERP** | QUICKBOOKS
- **OTHER SYSTEMS** | ZOHIO, ADP, FIRSTBANK, WELLS FARGO, TIPALTI, SOURCE SYSTEM

### SALES TEAM

- **NETSUITE** | JAMES RICHTER
- **CARAVEL** | CAILA COHEN, SCOTT CURRY

### NETSUITE SOLUTION

- **NETSUITE** | SUITESUCCESS FINANCIALS 1<sup>ST</sup> STD
- **MODULES** | RECORD TO REPORT
- **INTERFACES** | BANKING

### IMPLEMENTATION

- **TIMELINE** | 3 MONTHS
- **METHODOLOGY** | SUITESUCCESS + OPTIMIZATION
- **APPROACH** | DOWC WILL DEPLOY NETSUITE IN A MULTI-PHASE APPROACH WITH CORE FUNCTIONALITY GOING LIVE IN MONTH 3 AND INTEGRATING TO VARIOUS 3RD PARTY SYSTEMS IN PHASE 2.

