



Davis & Floyd

At Davis & Floyd, they design and engineer innovative solutions that enrich the world around us. They work with our clients to solve complex engineering, planning, and landscape architecture problems to improve the communities where they live, work, and play. They focus on construction engineering & inspection, environmental, government, industrial, private development, stormwater, surveying, transportation, and water/wastewater projects. What began as the dream of two engineers in 1954 has grown into a talented team across six offices.

DEMOGRAPHICS

- **INDUSTRY** | SERVICES
- **HEADQUARTERS** | GREENWOOD, SC
- **FOUNDED** | 1954
- **EMPLOYEES** | 100+
- **EXISTING ERP** | BST GLOBAL FOR ERP
- **OTHER SYSTEMS** | SHARPSRING FOR CRM, ISOLVED FOR PAYROLL

SALES TEAM

- **NETSUITE** | BRIANNA WEINSTEIN, ALEX WARREN
- **CARAVEL** | DAVID TILLOTSON, MATT HAYTON

NETSUITE SOLUTION

- **NETSUITE** | SERVICES SKU
- **MODULES** | RECORD TO REPORT, PROCURE TO PAY, PROJECTS TO CASH AND CRM
- **INTERFACES** | BANKING WITH THE COUNTY BANK, FIRST CITIZENS; CORPORATE CARDS WITH FIRST CITIZENS AND ISOLVED FOR PAYROLL JE

IMPLEMENTATION

- **TIMELINE** | 4 MONTHS
- **METHODOLOGY** | SUITESUCCESS + OPTIMIZATION
- **APPROACH** | DAVIS + FLOYD WILL DEPLOY NETSUITE IN A SINGLE-PHASE WITH CORE FUNCTIONALITY GOING LIVE IN 4 MONTHS.

