

dentalxchange

Dentalxchange

DentalXChange's mission is to increase productivity and enhance the business side of your dental practice by providing solutions that simplify the interaction between dentists, their patients and insurance companies. Our vision is to become the one-stop site for dental providers nationwide that wish to stay at the forefront of technology. To meet this goal, we will strive to be the best in the dental industry by advancing EDI technology and providing quality customer service.

DEMOGRAPHICS

- **INDUSTRY** | MEDICAL
- **HEADQUARTERS** | IRVINE, CA
- **FOUNDED** | 1989
- **EMPLOYEES** | 70+
- **EXISTING ERP** | MICROSOFT GP
- **OTHER SYSTEMS** | SFDC, BILL.COM, VENA, DIVVY, AVALARA, ADP, JPM CHASE, LEGACY DATABASE, POWER BI, BIGQUERY, TIBCO

SALES TEAM

- **NETSUITE** | JEREMY BONAR
- **CARAVEL** | CAILA COHEN, SCOTT CURRY

NETSUITE SOLUTION

- **NETSUITE** | SUITESUCCESS SOFTWARE PRM
- **MODULES** | RECORD TO REPORT, AP INVOICE TO PAY, ORDER TO CASH
- **INTERFACES** | BANKING, ADP, BILL.COM, DIVVY, AVALARA, STAGING DATABASE, VENA

IMPLEMENTATION

- **TIMELINE** | 6 MONTHS IMPLEMENTATION + 6 MONTHS OF MANAGED SERVICES
- **METHODOLOGY** | SUITE SUCCESS + OPTIMIZATION + MANAGED SERVICES
- **APPROACH** | DENTALXCHANGE WILL DEPLOY NETSUITE IN A SINGLE-PHASE WITH CORE FUNCTIONALITY GOING LIVE IN MONTH 6 AND INTEGRATING TO VARIOUS 3RD PARTY SYSTEMS IN PHASE 1.

