



CYPHER LEARNING

CYPHER LEARNING is a company that specializes in providing learning platforms for schools, businesses, and entrepreneurs around the world.

CYPHER LEARNING has three products: NEO LMS for Schools and Universities, MATRIX LMS for Businesses, and INDIE LMS for Entrepreneurs. CYPHER LEARNING is currently the only company that offers learning management systems in all major e-learning sectors: academic, corporate, and individuals.

DEMOGRAPHICS

- **INDUSTRY** | HIGH-TECH
- **HEADQUARTERS** | SAN FRANCISCO, CA
- **FOUNDED** | 2009
- **EMPLOYEES** | 140+
- **EXISTING ERP** | QUICKBOOKS
- **OTHER SYSTEMS** | HUBSPOT, BILL.COM, EXPENSIFY, MS EXCEL, GUSTO, SVB

SALES TEAM

- **NETSUITE** | N/A
- **CARAVEL** | SCOTT CURRY, CAILA COHEN

NETSUITE SOLUTION

- **NETSUITE** | SUITESUCCESS SOFTWARE PRM CLD
- **MODULES** | FINANCIALS, RECORD TO REPORT, PROCURE TO PAY, ORDER TO CASH
- **INTERFACES** | SVB, LOCKBOX, GUSTO, BILL.COM, EXPENSIFY, HUBSPOT, STRIPE

IMPLEMENTATION

- **TIMELINE** | 4 MONTHS
- **METHODOLOGY** | SUITESUCCESS + OPTIMIZATION
- **APPROACH** | CYPHER LEARNING WILL DEPLOY NETSUITE IN A SINGLE-PHASE WITH CORE FUNCTIONALITY GOING LIVE IN MONTH 4 AND INTEGRATING TO VARIOUS 3RD PARTY SYSTEMS IN PHASE 1.