Caravel + Partners

**CUSTOMER PROFILE** 



**CONNECT HOMES** 

Connect Homes is a prefab home builder based in Los Angeles.

The Connect Homes housing system has emerged from a decade of research on making high-modern, green architecture affordable to the mass-market. The results are low-cost modular prefab homes that mimic the spatial and aesthetic qualities of mid-century modern California residential architecture. These homes can be shipped anywhere, adapted to any environment, and are move-in ready a few weeks later.

## **DEMOGRAPHICS**

- INDUSTRY | MANUFACTURING
- HEADQUARTERS | SAN BERNADINO, CA
- **FOUNDED** 2011
- EMPLOYEES | 30+
- EXISTING ERP | QUICKBOOKS
- OTHER SYSTEMS | ZOHO, ADP, SVB, EXPENSIFY

## **SALES TEAM**

- NETSUITE | ALFRED RICHARDSON, STEVE HALL
- CARAVEL | SCOTT CURRY, CAILA COHEN

## **NETSUITE SOLUTION**

- NETSUITE | SUITESUCCESS SOFTWARE PRM
- MODULES | FINANCIALS, RECORD TO REPORT, PROCURE TO PAY, DESIGN TO BUILD, PROJECT TO CASH
- INTERFACES | SVB, EXPENSIFY, ADP

## **IMPLEMENTATION**

- TIMELINE | 5 MONTHS
- METHODOLOGY | SUITE SUCCESS + OPTIMIZATION
- APPROACH | CONNECT HOMES WILL DEPLOY NETSUITE IN A SINGLE-PHASE WITH CORE FUNCTIONALITY GOING LIVE IN MONTH 5 AND INTEGRATING TO VARIOUS 3RD PARTY SYSTEMS IN PHASE 1.



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