



CAMEO

Creating the most personalized and authentic fan connections on earth. #CameoFameo.

We're a marketplace where users can book personalized video shoutouts from their favorite people.

### DEMOGRAPHICS

- **INDUSTRY** | HIGH TECH
- **HEADQUARTERS** | CHICAGO, IL
- **FOUNDED** | 2017
- **EMPLOYEES** | 300+
- **EXISTING ERP** | QUICKBOOKS
- **OTHER SYSTEMS** | SALESFORCE, AIRBASE, ZENEFITS, STRIPE, PAYPAL, AFFIRM, SVB, MORGAN STANLEY, MONGO, TABLEAU

### SALES TEAM

- **NETSUITE** | MELISSA LIN, TYLER RIOLA
- **CARAVEL** | SCOTT CURRY, CAILA COHEN

### NETSUITE SOLUTION

- **NETSUITE** | SUITESUCCESS SOFTWARE PRM
- **MODULES** | FINANCIALS, RECORD TO REPORT, AP INVOICE TO PAY, ORDER TO CASH
- **INTERFACES** | BANKING, SALESFORCE, SNOWFLAKE, SOLUPAY, AIRBASE, ZENEFITS/ RIPPLING, TABLEAU, ANAPLAN

### IMPLEMENTATION

- **TIMELINE** | 4 MONTHS
- **METHODOLOGY** | SUITE SUCCESS + OPTIMIZATION
- **APPROACH** | CAMEO WILL DEPLOY NETSUITE IN A SINGLE-PHASE WITH CORE FUNCTIONALITY GOING LIVE IN MONTH 4 AND INTEGRATING TO VARIOUS 3RD PARTY SYSTEMS IN PHASE 1.