Caravel + Partners

A BPM Technology Solutions Company

CUSTOMER PROFILE



CALIBRE INTERNATIONAL

We are a promotional products supplier, selling to some of the highest-authority distributors in the industry.

High Caliber Line offers a variety of unique promotional products perfect to meet your marketing and promotional needs. We create lasting brand recognition with our high quality imprinted and engraved products. With our new Digital Printing Process, enjoy virtually limitless possibilities when it comes to customization of multi-colored logos and personal messages.

DEMOGRAPHICS

- INDUSTRY | PRODUCTS
- HEADQUARTERS | IRWINDALE, CA
- **FOUNDED** | 1999
- EMPLOYEES | 30+
- EXISTING ERP | SAP BUSINESS ONE

SALES TEAM

- NETSUITE | BRUCE EUBANKS
- CARAVEL | SCOTT CURRY
 PRASHANT PATHAK
 CAILA COHEN

NETSUITE SOLUTION

- NETSUITE | SUITE SUCCESS FOOD & BEV PRM
- MODULES | FINANCIALS, PROCURE TO PAY,
 DESIGN TO BUILD, WMS, ORDER TO CASH, CRM –
 MARKETING AND SALESFORCE AUTOMATION
- INTERFACES | BANKING, PAYROLL, ITEM MASTER SYNC, MAGENTO

IMPLEMENTATION

- TIMELINE | 7 MONTHS
- METHODOLOGY | SUITE SUCCESS + OPTIMIZATION
- APPROACH | HIGH CALIBER WILL DEPLOY NETSUITE IN A SINGLE PHASE REPLACING THE MAJORITY OF ITS BUSINESS SYSTEMS WITH NETSUITE WHILE INTEGRATING NETSUITE TO VARIOUS 3RD PARTY SYSTEMS.