# Caravel + Partners

A BPM Technology Solutions Company



# **Circuit of the Americas**

Circuit of The Americas is a world-class motorsports and entertainment venue in Texas, located nine miles from Austin-Bergstrom International Airport and less than 15 miles from downtown Austin. Circuit of The Americas is more than a track – it is designed to be the only purpose-built facility in the U.S. to host the FORMULA 1 UNITED STATES GRAND PRIX<sup>™</sup> through 2026. It will be the only FIA-certified Grade 1 track in the United States, and one of only 26 Grade 1-certified motorsports facilities in the world.

**CUSTOMER PROFILE** 

### **DEMOGRAPHICS**

- INDUSTRY | SERVICES
- HEADQUARTERS | AUSTIN, TX
- FOUNDED | 2011
- EMPLOYEES | 210+
- EXISTING ERP | NETSUITE (2012 IMPL)
- OTHER SYSTEMS | SFDC, TICKETMASTER, SQUARE, SMARTSHEET

# **SALES TEAM**

- NETSUITE | N/A
- CARAVEL | CAILA COHEN, SCOTT CURRY

### **NETSUITE SOLUTION**

- NETSUITE | SUITESUCCESS FINANCIALSFIRST STD
- MODULES | RECORD TO REPORT, PROCURE TO PAY, INVENTORY MANAGEMENT, PROJECT TO CASH, ORDER TO CASH
- INTERFACES | BANKING, BILL PAY SUITEAPP, TICKET REVENUE TOOLS

#### **IMPLEMENTATION**

- TIMELINE | 5 MONTHS
- METHODOLOGY | SUITE SUCCESS + OPTIMIZATION / RE-IMPLEMENTATION OF NETSUITE
- APPROACH | CIRCUIT OF THE AMERICAS WILL DEPLOY NETSUITE IN A MULTIPLE-PHASE APPROACH WITH CORE FUNCTIONALITY GOING LIVE IN MONTH 5 AND INTEGRATING TO VARIOUS 3RD PARTY SYSTEMS IN PHASE 1.



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