# **CUSTOMER PROFILE**



**BEYONDID** 

We offer consulting, implementation, and managed services for identity management, cybersecurity, and cloud platforms. Customers rely on BeyondID's expertise to design, deploy, and manage innovative services, which have resulted in positive impact on their growth, productivity, and cost reductions.

By offering consulting, implementation and managed services, we help our customers accelerate their adoption of identity, API and cloud platforms.

## **DEMOGRAPHICS**

- INDUSTRY | HIGH-TECH / PROF SERVICES
- HEADQUARTERS | SAN FRANCISCO, CA
- **FOUNDED** | 2017
- EMPLOYEES | 70+
- EXISTING ERP | QUICKBOOKS
- OTHER SYSTEMS | BANKING, BILL.COM, ADP, AUTOTASK, TRIPACTIONS, AVALARA

### **SALES TEAM**

- NETSUITE | ADAM LARDIARI
- CARAVEL | SCOTT CURRY, CAILA COHEN

## **NETSUITE SOLUTION**

- NETSUITE | SUITESUCCESS SERVICES STD
- MODULES | FINANCIALS, AP INVOICE TO PAY, OPENAIR, CRM SALESFORCE AND SUPPORT
- INTERFACES | BANKING, AMEX, AVALARA, BILL.COM, ZENDESK, SLACK, ADP

#### **IMPLEMENTATION**

- TIMELINE | 5 MONTHS
- METHODOLOGY | SUITE SUCCESS + OPTIMIZATION
- APPROACH | BEYONDID WILL DEPLOY NETSUITE IN A SINGLE PHASE STANDING UP NETSUITE ERP AND OPENAIR AS WELL AS KEY INTEGRATIONS TO 5+ SYSTEMS.