CUSTOMER PROFILE



BERRY AVIATION

Berry Aviation, Inc. (BAI), a member of Acorn Growth Companies, is an FAA Part 135 Air Carrier established in 1983. Since becoming a U.S. DOD CARB approved Air Carrier in 1987, BAI has become a trusted leader in private aviation with a portfolio of services that includes Government, Private Charter, Scheduled and On-Demand Freight, Maintenance, and FBO operations. Headquartered in San Marcos, Texas, BAI has satellite facilities on three continents. BAI conducts CONUS and OCONUS flight operations with a fleet of over 26, utilizing a variety of fixed and rotary wing aircraft.

DEMOGRAPHICS

- INDUSTRY | AVIATION
- HEADQUARTERS | SAN MARCOS, TX
- **FOUNDED** | 1983
- EMPLOYEES | 205+
- EXISTING ERP | SAGE
- OTHER SYSTEMS | CONCUR, PAYCOR, CORRIDOR, REGIONS BANK, FLIGHT OPS

SALES TEAM

- NETSUITE | JOHN MEADOWS
- CARAVEL | SCOTT CURRY CAILA COHEN

NETSUITE SOLUTION

- NETSUITE | SUITE SUCCESS SERVICES PRM CLOUD
- MODULES | FINANCIALS, PROCURE TO PAY, PROJECT TO CASH, ORDER TO CASH, FIXED ASSETS, TIME ENTRY, DCAA COMPLIANCE BUNDLE
- INTERFACES | BANKING, CONCUR, CORRIDOR, FLIGHT OPS AR, PAYCOR

IMPLEMENTATION

- TIMELINE | 6 MONTHS
- METHODOLOGY | SUITE SUCCESS + OPTIMIZATION
- APPROACH | BERRY AVIATION WILL DEPLOY NETSUITE IN A SINGLE PHASED APPROACH DEPLOYING NETSUITE IN CONJUNCTION WITH CARAVEL'S DCAA SUITEBUNDLE.