

A BPM Technology Solutions Company

# **CUSTOMER PROFILE**



Banyan Global is a development consulting firm that works in five continents. Through market-driven business approaches, Banyan Global improves livelihoods, builds markets, and promotes efficient resource allocation in developing and transitional economies.

#### **Banyan Global**

## **DEMOGRAPHICS**

- INDUSTRY | NON-PROFIT
- HEADQUARTERS | BOSTON, MA
- FOUNDED | 2012
- EMPLOYEES | 30+
- EXISTING ERP | QUICKBOOKS
- OTHER SYSTEMS | QUICKBASE, EXPENSIFY, ADP, EXCEL

## **NETSUITE SOLUTION**

- NETSUITE | SUITESUCCESS SERVICES STD
- MODULES | FINANCIALS, RECORD TO REPORT, PROCURE TO PAY, DESIGN TO BUILD, ORDER TO CASH, PROJECT TO CASH, CRM - SALES
- INTERFACES | BANKING, AMEX, ADP, EXPENSIFY, MAILCHIMP, 1099

#### IMPLEMENTATION

- TIMELINE | 6 MONTHS
- METHODOLOGY | SUITESUCCESS + OPTIMIZATION
- APPROACH | BANYAN GLOBAL WILL DEPLOY NETSUITE IN A SINGLE-PHASE WITH CORE FUNCTIONALITY GOING LIVE IN MONTH 7 AND INTEGRATING TO VARIOUS 3RD PARTY SYSTEMS IN PHASE 1.

## **SALES TEAM**

- NETSUITE | CARLO DEMARCO
- CARAVEL | DAVID TILLOTSON, MATT HAYTON

PARTNER OF THE YEAR

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