CUSTOMER PROFILE



AQUA METROLOGY

Aqua Metrology Systems, Ltd. (AMS) believes real-time water quality analysis is essential to environmental protection. Our intelligent water quality instruments provide high-frequency, accurate and reliable data on disinfection byproducts (THMs - Total THM, THM Formation Potential, THM speciation) and trace metals (Arsenic, Chromium and Hexavalent Chromium, Selenium, Lead, Copper and more) through continuous online monitoring.

From project planning through to full-scale operations — real-time water quality data drives smart decisions.

DEMOGRAPHICS

- INDUSTRY | MANUFACTURING
- HEADQUARTERS | SUNNYVALE, CA
- **FOUNDED** | 2010
- EMPLOYEES | 20+
- EXISTING ERP | QUICKBOOKS
- OTHER SYSTEMS | BANKING, ZOHO, ADP

SALES TEAM

- NETSUITE | LLOYD HERNDON
- CARAVEL | MATT HAYTON

NETSUITE SOLUTION

- NETSUITE | SUITESUCCESS SERVICES STD
- MODULES | FINANCIALS, RECORD TO REPORT, PROCURE TO PAY, DESIGN TO BUILD, QUOTE TO CASH, ADV INV
- INTERFACES | BANKING, ADP, ZOHO, SHEPERD

IMPLEMENTATION

- TIMELINE | 4 MONTHS
- METHODOLOGY | SUITE SUCCESS + OPTIMIZATION
- APPROACH | AQUA METROLOGY WILL DEPLOY NETSUITE IN A SINGLE PHASE WITH CORE FUNCTIONALITY GOING LIVE IN MONTH 4.