



## EMERGING MARKET PACKAGES

Caravel offers the below emerging market packages, ranging from \$18K-65K, depending on customer business complexity.



MANUFACTURING



RETAIL



SOFTWARE



GENERAL BUSINESS/  
FINANCIALS



SERVICES



WHOLESALE  
DISTRIBUTION

### IMPLEMENTATION MADE SIMPLE

The Team at Caravel has spent the last two decades working with clients across North America ranging from SMB, Mid-Market to Enterprise. Having worked with over 500 clients, Caravel has consolidated this experience into a repeatable framework for helping companies define lean yet scalable business processes, efficiently implementing NetSuite and providing project oversight to ultimately achieve business success.

### IMPLEMENTATION SUPPORT

Our goal is your goal – help our Clients quickly, efficiently and cost effectively configure and adopt the NetSuite platform.

User Acceptance Testing – Caravel will provide a UAT test plan and will assist the Client in planning and testing the environment.

Training – Caravel will conduct process walkthroughs within the Client's environment. Additional remote sessions can be provided for Client-specific processes.

Assistance – Caravel will provide coordination services with 3rd party integrators.

Post Go-Live – The emerging market packages come with 40 hours of post go-live support, which kick off immediately following go-live.

Management Services – Caravel offers management service agreements for post-implementation NetSuite administration assistance.



## Strategy & Scope

Caravel's implementation strategy is a 16 week, 7-step process: project kickoff through post go-live support. Depending on the business type, a grouping of the below process areas will be implemented using the NetSuite SuiteSuccess methodology:

- Record to Report
- Procure to Pay
- Order to Cash
- Design to Build
- Project to Cash
- CRM

Using the SuiteSuccess-based methodology, the below NetSuite functions will be in scope:

- Preconfigured Roles
- Standard Workflows
- Standard Reports and Dashboards

Caravel will also provide advanced services for building saved searches and pivot reports.

**Accessibility** – With consultants located across the US and parts of Canada, Caravel offers a hybrid of both remote and onsite services.



## Data Migration

Each emerging market package includes a combination of the below data elements:

- GL Summary Trial Balance
- Entities: Customers, Vendors, Partners, Contacts
- Employees
- Items
- Open AR
- Open AP

The data conversion process will be owned by the Customer under Caravel guidance. This process allows the customer to better understand its data and the NetSuite tools for import while allowing the customer to self-pace the import, validation and reconciliation of any errors. Caravel can provide further assistance with data conversion activities at an additional cost.



## Project Management

Caravel offers in-house project management services as part of the implementation scope. The project manager will be responsible for maintaining and updating the project plan and will generate and provide weekly status reports. Included in the package will be a PMO portal, where clients can log in and to view and track the project plan, project tasks and project templates.

